

### **BENEFITS**

#### **IMPACTFUL EVENTS:**

Learn about the latest in manufacturing practices from industry experts and prominent manufacturing leaders who share their thoughts and experiences at our events- one large and one small.

#### **PROGRAMMING:**

Benefit from diverse programming facilitated by providers. This includes educational sessions, workshops, and training programs conducted in collaboration with local universities and companies, fostering continuous learning and skill development.

#### NETWORKING OPPORTUNITIES/ SHARED BEST PRACTICES

Through your TSMA membership, you will meet other manufacturers who share many of the same challenges and issues you face in daily operations and decision-making. This fosters relationship-building, idea exchange, and potential business collaborations, contributing to collectively improving the regional industry sector.

#### **PEER GROUPS:**

TSMA Peer Groups are a forum for company decision makers to meet on a regular basis and gain practical knowledge and counsel from peers on the challenges and opportunities facing today's manufacturers.

#### **INFORMATIVE SITE VISITS:**

TSMA members are invited to tour manufacturing plants that exhibit "best practices" in any number of different areas including Lean manufacturing, sustainable business initiatives, innovation, etc.

# MEANINGFUL INDUSTRY-SPECIFIC REPORTS:

Members will have access to industry-specific reports offering in-depth analyses and market insights. This information encourages strategic decision-making and keeps members informed about trends affecting the manufacturing industry.

# TALENT ATTRACTION & MARKETING CAMPAIGN:

TSMA members will have access to tools for talent attraction and marketing. Members will be eligible for social media posts to market their business, products, job openings, and much more. This service contributes to addressing workforce challenges and promoting the manufacturing sector as an attractive career choice.



# **FAQs**

#### FREQUENTLY ASKED QUESTIONS

# What is the Tri-State Manufacturers' Alliance and why should you join?

The Tri-State Manufacturers' Alliance (TSMA) is a group of local manufacturers and their support network. Some of Southwest Indiana's most successful manufacturers are TSMA members. The mission of the group is to create a vibrant and attractive manufacturing environment that results in improved revenue and profitability as well as an increase in employment for Tri-State manufacturers. TSMA continually works to fulfill its mission by engaging managers and executives from area manufacturing companies in plant tours, events, peer group discussions, networking sessions, best practice sharing and other activities.

#### Who is eligible to join TSMA?

All manufacturers, their suppliers and support network are eligible to join TSMA. Corporate membership is exclusive to manufacturing organizations and includes Events, Local Peer Groups and Plant Tours. Associate membership is for non-manufacturing organizations and includes Events and Plant Tours.

#### How much are dues?

Annual dues are \$350 per company for Corporate and Associate Members. Membership in the Tri-State Manufacturers' Alliance is on a company basis, which means that all employees of member companies can take advantage of TSMA benefits! Non-members can attend select events for an additional fee.

#### How do I apply for membership?

To apply for membership, complete the TSMA Membership Application form and fax it to 812.421.5883. Payment is due when you join the group. You will start receiving information about TSMA activities immediately!

**For more information** about the Tri-State Manufacturers' Alliance, Contact Kaylie Pruiett

kpruiett@evvregion.com 812-492-4393

www.evansvilleregion.com/programs-initiatives/ tri-state-manufacturers-alliance/





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# MEMBERSHIP APPLICATION

*Corporate membership is exclusive **Associate Membership is for non-r Membership in the Tri-State	e to manufacturing companie manufacturers (businesses th Manufacturers' Alliance i	ASSOCIATE MEMBERSHIP**ies. that provide a support network for manufacturing companies). is on a company basis, which means that all employees ake advantage of TSMA benefits!		
	CONTACT IN	NFORMATION		
Company				
Name (Main Contact)	Title			
Street Address				
City	State	ZIP Code		
County	Email Ad	Email Address		
Office Phone		_Mobile		
		ers of your organization who would like to receive TSMA news.		
	COMPANY II	INFORMATION		
NAICS code (if known)				
bescribe your company's produc	Ct3/3C1 VICC3			
Approximate # of employees	Approxim	mate Annual Sales		
Does your company export to co	ountries outside the U.S.?	? Yes No If yes, where?		
What are the three most import	ant problems facing your	r business today?		
O Hiring quality employees	O Local economy	O Local economy		
<b>O</b> Taxes	O Domestic competit	ition		
O Access to capital	O International comp	O International competition		
O Energy costs	• Healthcare costs	·		
O Declining volume	O Overall costs			
Other:				
What is your primary objective f	for joining TSMA?			

#### **PAYMENT METHOD**

Check	(Please make check payable to E-REP with TSMA in memo line and send to the address below.)
Credit Card #	
Exp. Date	
Signature	
Date	

The annual fee to join TSMA is \$350 per company. Payment is due when you join the group. Please return the completed application by email to Tyler Stock, <a href="mailto:tstock@evvregion.com">tstock@evvregion.com</a>. Thank you!

#### **MEMBERSHIP BENEFITS**

Corporate Membership is exclusive to manufacturing organizations and includes the following benefits: Events, Local Peer Groups and Plant Tours. Associate Membership is for non-manufacturers (businesses who provide a support network for manufacturing companies) and includes the following benefits: Events and Plant Tours.

#### ADDITIONAL INFORMATION

Please list any other members of your organization who represent the following functional areas and who would like to receive information about TSMA activities:

Title	Name	Email Address / Phone #	
CEO			
VP Purchasing			
Other			



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## MISSION STATEMENT

# Tri-State Manufacturers' Alliance is a group of local manufacturers and their support network whose mission is:

To create a vibrant and attractive Tri-State manufacturing environment with improved revenue and profitability for local manufacturers and a resulting increase in manufacturing employment.

**Realized through:** Engaging local manufacturers in topical discussions, networking, knowledge and best practices sharing and other activities.

#### STEERING COMMITTEE

#### Sara Schmidt - Chair

Production Control Manager Jasper Engines & Transmissions

## Christopher Nolan - Co-Chair

Sr. Manager - Operational Excellence (OpEx) **AstraZeneca** 

#### **Shannon Brewer, CPA**

Vice President Harding, Shymanski & Co., P.S.C.

#### **Brian Butkus**

Shipping Manager Audubon Metals, LLC

#### Josh Gilberg

President

George Koch Sons, LLC

#### Ryan Hagan

Director of Resin Procurement **Berry Global** 

#### **John Rohlman**

Vice President of Business Development Warehouse Services, Inc.

#### **Valerie Schmidt**

Business Services & Communications Manager Grow Southwest Indiana Workforce

#### **Kevin Spindler**

Group Manager for Weld and Paint Toyota Motor Mfg., Indiana, Inc.

#### **Jack Ward**

Vice President of Manufacturing **Anchor Industries, Inc.** 

#### **Brandon Wright**

Vice President of Operations
Nix Companies

#### MEMBERSHIP CRITERIA

#### **Corporate Membership - Manufacturer**

Represented by senior managers and executives from multiple disciplines within manufacturing enterprises located in the Tri-State geography.

Annual Corporate fee: \$350

Individual Members: unlimited number of individual members for each Corporate membership

Programming includes:

- Events
- Best Practices Visits (plant tours)
- Local Peer Groups

#### **Associate Membership -**

**Non-Manufacturer** Represented by senior managers and executives from suppliers and the support network of local manufacturing enterprises located in the Tri-State geography.

Annual Associate fee: \$350

Individual Members: up to three (3) individual members for each Associate membership

Programming includes:

- Events
- Best Practices Visits (as space allows)

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# SPONSORSHIP OPPORTUNITIES

The Tri-State Manufacturers' Alliance (TSMA) offers TSMA member companies effective marketing opportunities through sponsorship investments. Your company can partner with TSMA in working to fulfill its mission of creating a vibrant manufacturing environment in the Tri-State region by becoming a TSMA Event Sponsor. By aligning your company with our best practice manufacturing efforts, your company's name will be seen by thousands of individuals and hundreds of businesses throughout the year while contributing to the continued advancement of the Tri-State Manufacturers' Alliance. TSMA's event sponsorship packages offer a variety of opportunities for local businesses and organizations to be recognized as a prominent supporter of the region's solid manufacturing base.

# PIVOTAL ALLIANCE SPONSOR \$5,000

- Company logo featured on TSMA webpage as Pivotal Sponsor
- Company logo featured at event(s) registration tables
- Company logo on any printed marketing material distributed to attendees at all events
- Company logo featured on all event registration pages on E-REP website
- Company acknowledged within event related content across TSMA social media
- Company acknowledged within event related content on all TSMA social media platforms
- Verbal recognition of your company's support throughout each event presentation
- Company logo appears on rotating and static sponsor display within any digital presentations
- Four (4) seats included for company to send team members to TSMA Conference
- Booth space (8' table) at TSMA Conference
- Opportunity to distribute printed materials to those in attendance at TSMA conference or deliver brief remarks at one (1) event
- Premium networking opportunities

# VISIONARY ALLIANCE SPONSOR \$3.000

- Company logo featured on TSMA webpage as a Visionary Sponsor
- Company logo featured at event(s) registration tables
- Company logo on any printed marketing material distributed to attendees at all events
- Company logo featured on all event registration pages on E-REP website
- Company acknowledged within event related content on all TSMA social media platforms
- Verbal recognition of your company's support throughout each event presentation
- Company logo appears on rotating and static sponsor display within any digital presentations
- Four (4) seats included for company to send team members to TSMA Conference
- Premium networking opportunities

#### **ALLIANCE PARTNER \$1,500**

- Company logo on select digital event invitations
- Company logo featured on select event registration pages
- Company acknowledged as event sponsor within quarterly event related content on all TSMA social media platforms
- Company acknowledged within event presentation
- Company acknowledged within quarterly event related content on all TSMA social media platforms
- Verbal recognition of your company's support throughout event
- Premium networking opportunities

